## **FILED ELECTRONICALLY**

UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

IN RE BANK OF AMERICA CORP.
SECURITIES, DERIVATIVE, AND
EMPLOYMENT RETIREMENT INCOME
SECURITY ACT (ERISA) LITIGATION

Master File No. 09 MDL 2058 (PKC) ECF CASE

THIS DOCUMENT RELATES TO

The Consolidated Securities Class Action

# SUPPLEMENTAL DECLARATION OF GREGORY F. SMOLAR IN SUPPORT OF KENNETH D. LEWIS' MOTION FOR SUMMARY JUDGMENT

I, Gregory F. Smolar, declare as follows:

I am an associate at the law firm of Debevoise & Plimpton LLP, attorneys for Defendant Kenneth D. Lewis in this Action. I make this declaration, on personal knowledge, which is based on my familiarity with this litigation, to put before the Court certain facts and other information in support of Defendant Kenneth D. Lewis' Reply Memorandum of Law in Support of his Motion for Summary Judgment.

- 1. Attached hereto as Exhibit 1 is a true and correct copy of excerpts from Timothy Mayopoulos' March 30, 2012 deposition taken in this Action.
- Attached hereto as Exhibit 2 is a true and correct copy of excerpts from KennethD. Lewis' March 27, 2012 deposition in this Action.
- 3. Attached hereto as Exhibit 3 is a true and correct copy of an email and attachment from Christopher Hayward to Neil Cotty and others dated January 14, 2009, BAC-ML-NYAG00068683 to BAC-ML-NYAG00068704.

4. Attached hereto as Exhibit 4 is a true and correct copy of an email from Jeff Brown to Joe Price dated January 13, 2009, BAC-ML-NYAG10004611.

\* \* \*

I declare under penalty of perjury that the foregoing is true and correct.

Dated: Washington, D.C. July 17, 2012

/s/ Gregory F. Smolar

	Page 1
1	
2	** CONFIDENTIAL **
3	UNITED STATES DISTRICT COURT
ļ	SOUTHERN DISTRICT OF NEW YORK
4	Master File No. 09-MD-2058 (PKC)
	x
5	
	IN RE BANK OF AMERICA CORP. SECURITIES,
6	DERIVATIVE AND EMPLOYMENT RETIREMENT
	INCOME SECURITY ACT (ERISA) LITIGATION
7	
	x
8	
9	THIS DOCUMENT RELATES TO
	All Securities Actions
10	
11	x
	March 30, 2012
12	9:05 a.m.
13	
1 4	
15	
16	
17	
18	
19	
20	- <b>3</b>
21	Notary Public of the State of New York.
22	
23	
24	
25	

		Page 17
1	MAYOPOULOS - CONFIDENTIAL	,
2	the school year had ended in New York.	09:14:45AM
3	Q. And your children had to find	09:14:47AM
4	new schools; is that correct?	09:14:50AM
5	A. That's right.	09:14:51AM
6	Q. Now, as general counsel of Bank	09:14:51AM
7	of America, what were your duties?	09:15:06AM
8	A. My duty was to serve as the	09:15:07AM
9	senior legal officer of the company,	09:15:10AM
10	representing the company in all	09:15:14AM
11	legal-related matters. I was responsible	09:15:19AM
12	for managing the internal Legal	09:15:20AM
13	Department, which had about 350 lawyers by	09:15:22AM
14	the time I left, as well as to manage all	09:15:26AM
15	of the outside law firms that represented	09:15:28AM
16	the company.	09:15:30AM
17	Q. And did you serve on any	09:15:31AM
18	committees when you were general counsel?	09:15:34AM
19	A. I served on the Operating	09:15:37AM
20	Committee. I also served on the	09:15:38AM
21	Disclosure Committee.	09:15:40AM
22	Q. What was the Operating	09:15:43AM
23	Committee?	09:15:45AM
24	A. The Operating Committee was a	09:15:45AM
25	group of senior executives, approximately	09:15:51AM

		Page 19
1	MAYOPOULOS - CONFIDENTIAL	
2	Q. What was the Disclosure	09:16:53AM
3	Committee?	09:16:54AM
4	A. The Disclosure Committee was a	09:16:55AM
5	group of people, of senior executives, who	09:16:57AM
6	were responsible for reviewing the	09:17:00AM
7	company's regular SEC filings and making	09:17:03AM
8	recommendations to the chief executive	09:17:09AM
9	officer and the chief financial officer	09:17:11AM
10	with respect to Sarbanes-Oxley.	09:17:13AM
11	Q. And when you say SEC filings,	09:17:15AM
12	can you be any more specific?	09:17:17AM
13	A. The Disclosure Committee	09:17:18AM
14	addressed our 10-K filings that are filed	09:17:21AM
15	each year, our 10-Q filings. Those were	09:17:24AM
16	the filings.	09:17:30AM
17	Q. How about proxies?	09:17:31AM
18	A. I don't recall the Disclosure	09:17:33AM
19	Committee dealing with proxy statements in	09:17:35AM
20	connection with merger transactions. It	09:17:37AM
21	did refer it did review the annual	09:17:41AM
22	proxy statement that was submitted to	09:17:45AM
23	shareholders in connection with the annual	09:17:48AM
24	meetings.	09:17:51AM
25	Q. Let me show you what has been	09:17:54AM

		Page 21
1	MAYOPOULOS - CONFIDENTIAL	
2	A. My recollection is that the	09:19:34AM
3	Disclosure Committee did not review the	09:19:35AM
4	proxy statements issued in connection with	09:19:37AM
5	merger transactions.	09:19:39AM
6	Q. Now, was there also a Due	09:19:41AM
7	Diligence Committee?	09:19:46AM
8	A. Yes, there was a Due Diligence	09:19:46AM
9	Committee, and I also served on that.	09:19:47AM
10	Q. And what was the Due Diligence	09:19:49AM
11	Committee?	09:19:51AM
12	A. The Due Diligence Committee was	09:19:52AM
13	a committee that met typically after the	09:19:55AM
14	Disclosure Committee had reviewed whatever	09:19:58AM
15	public filing we were considering issuing,	09:20:01AM
16	and it was a committee that would at	09:20:04AM
17	that meeting we would actually sit with	09:20:15AM
18	Mr. Lewis and the chief financial officer	09:20:17AM
19	there were a number, in my time there,	09:20:19AM
20	of chief financial officers and review	09:20:21AM
21	the relevant document with them, and then	09:20:24AM
22	typically we would poll all of the senior	09:20:26AM
23	businesspeople present to ensure that they	09:20:29AM
24	believed that the document was fair and	09:20:35AM
25	accurate and complete in all material	09:20:37AM

		Page 22
1	MAYOPOULOS - CONFIDENTIAL	
2	respects.	09:20:39AM
3	Q. Now, going back to the	09:20:40AM
4	Disclosure Committee again, during 2008,	09:20:41AM
5	which was the last year you were general	09:20:46AM
6	counsel, who were the members of the	09:20:49AM
7	Disclosure Committee?	09:20:51AM
8	A. My recollection, it was myself,	09:20:52AM
9	Amy Brinkley, Neil Cotty, Paul Morrison,	09:20:55AM
10	and then there was a fellow who ran the	09:21:14AM
11	Investor Relations function	09:21:16AM
12	Q. Stitt?	09:21:18AM
13	A. Yes, Bob Stitt. Those are the	09:21:20AM
14	ones I remember.	09:21:31AM
15	Q. And the Due Diligence	09:21:31AM
16	Committee, who was on the Due Diligence	09:21:33AM
17	Committee?	09:21:34AM
18	A. I recall that I chaired those	09:21:36AM
19	meetings, but I frankly don't remember who	09:21:40AM
20	all was a member. There were a number of	09:21:42AM
21	people who attended, all of the people I	09:21:45AM
22	just mentioned plus all of the heads of	09:21:47AM
23	the business units attended, as well as	09:21:50AM
24	Mr. Lewis and the chief financial officer.	09:21:53AM
25	Q. So just so I can understand	09:21:55AM

Page 1 1 \*\* C O N F I D E N T I A L \*\* 2 UNITED STATES DISTRICT COURT 3 SOUTHERN DISTRICT OF NEW YORK Master File No. 09-MD-2058 (PKC) 4 \_\_\_\_\_x 5 IN RE BANK OF AMERICA CORP. SECURITIES, DERIVATIVE AND EMPLOYMENT RETIREMENT 6 INCOME SECURITY ACT (ERISA) LITIGATION 7 \_\_\_\_\_x 8 THIS DOCUMENT RELATES TO All Securities Actions 10 11 March 27, 2012 9:03 a.m. 12 13 14 Videotaped Deposition of KENNETH D. 15 LEWIS, taken by Plaintiffs, pursuant to 16 Notice, held at the Ritz-Carlton Golf 17 Resort, 2600 Tiburon Drive, Naples, 18 Florida, before Todd DeSimone, a 19 Registered Professional Reporter and 20 21 Notary Public. 22 23 24 25

and the second s		Page 132
1	LEWIS - CONFIDENTIAL	
2	it seems a little clever for me to have	11:24:03AM
3	said. It is not something I usually would	11:24:04AM
4	say. But if Neil said I said it, then it	11:24:06AM
5	very well could be that I did.	11:24:08AM
6	Q. Okay.	11:24:09AM
7	Again, you told him that on	11:24:10AM
8	December 3rd because you understood that	11:24:23AM
9	the losses Merrill Lynch was suffering in	11:24:25AM
10	the fourth quarter had substantially	11:24:27AM
11	reduced Merrill Lynch's capital; is that	11:24:30AM
12	correct?	11:24:32AM
13	MR. CERESNEY: Objection to	11:24:32AM
14	form.	11:24:33AM
15	A. No. I don't recall the loss	11:24:33AM
16	being the reason I was encouraging him to	11:24:40AM
17	get the balance sheet down. Because we	11:24:42AM
18	were doing the same thing, as I said, I	11:24:46AM
19	think every bank in the country was	11:24:48AM
20	probably doing the same thing, getting	11:24:50AM
21	your assets down as much as you can.	11:24:52AM
22	And the issue externally was	11:24:55AM
23	that it wasn't even risk-based assets, it	11:24:59AM
24	was your tangible common equity to total	11:25:01AM
25	assets. And so to the extent you could	11:25:03AM

		Page 133
1	LEWIS - CONFIDENTIAL	
2	get marginal price to assets off the	11:25:07AM
3	books, then that would help that ratio.	11:25:09AM
4	Q. Let me show you what's been	11:25:13AM
5	previously marked I'm going to show you	11:25:16AM
6	in a second a document.	11:25:17AM
7	But in December 2008, you	11:25:19AM
8	had you personally had conversations	11:25:25AM
9	with the law firm of Wachtell Lipton	11:25:27AM
10	regarding Merrill Lynch's losses, correct?	11:25:28AM
11	A. When?	11:25:32AM
12	Q. December 2008.	11:25:33AM
13	A. Correct, I did.	11:25:34AM
14	Q. And those calls	11:25:35AM
15	A. I was on a phone call. I don't	11:25:37AM
16	know if I initiated the phone call or was	11:25:39AM
17	the one talking about that. But I was in	11:25:41AM
18	the meeting.	11:25:43AM
19	Q. Fair enough. And you had more	11:25:43AM
20	than one conversation with them or meeting	11:25:45AM
21	with them; is that true?	11:25:47AM
22	A. I think I had at least two.	11:25:48AM
23	But I'm not sure. But I know I had the	11:25:50AM
24	one.	11:25:52AM
25	Q. And why were you having these	11:25:53AM

		Page 139
1	LEWIS - CONFIDENTIAL	
2	equity of only \$12.6 billion, which was a	11:32:31AM
3	50 percent reduction, correct?	11:32:35AM
4	A. Yeah. I don't precisely	11:32:35AM
5	remember the numbers, but that's generally	11:32:35AM
6	my recollection.	11:32:38AM
7	Q. Then it says "the reduction in	11:32:38AM
8	capital necessitates reduction in balance	11:32:40AM
9	sheet, which will reduce earnings	11:32:43AM
10	potential in future years."	11:32:45AM
11	A. Right.	11:32:46AM
12	Q. And that was accurate, too,	11:32:46AM
13	correct?	11:32:48AM
14	A. No. I don't think that is	11:32:48AM
15	necessarily accurate.	11:32:49AM
16	Q. You disagree with that?	11:32:50AM
17	A. Yeah.	11:32:51AM
18	Q. Isn't that what people at Bank	11:32:52AM
19	of America told the federal government	11:32:53AM
20	when they went	11:32:55AM
21	A. Well, you can you assume at	11:32:56AM
22	some point you can bring those bring	11:32:59AM
23	balances back on the books.	11:33:02AM
24	Q. If you sell assets, if you sell	11:33:04AM
25	assets to get the balance sheet down,	11:33:10AM

		Page 140
1	LEWIS - CONFIDENTIAL	anne
2	that's going to reduce earnings potential	11:33:12AM
3	in future years, correct?	11:33:14AM
4	A. Well, if you are talking about	11:33:15AM
5	earning assets, yes. If you get	11:33:18AM
6	nonperformers down, that is a positive.	11:33:20AM
7	If you can get fixed assets off, that is a	11:33:23AM
8	positive. If you can get marginally	11:33:25AM
9	priced assets off, that is actually a	11:33:28AM
10	positive because it helps and it doesn't	11:33:29AM
11	affect your earnings very much.	11:33:31AM
12	You could be talking about a	11:33:34AM
13	sixteenth or an eighth, you know, kind of	11:33:36AM
14	spread on some of these things.	11:33:39AM
15	Q. Do you see further down, the	11:33:41AM
16	third paragraph from the bottom, it says	11:33:43AM
17	"Loss of potential for earning on \$130	11:33:45AM
18	billion of assets at 50 basis points is	11:33:48AM
19	\$650 million," okay?	11:33:50AM
20	A. I think that's a statement of	11:33:52AM
21	fact. But I don't necessarily know, what	11:33:53AM
22	if they were at an eighth instead of 50	11:33:58AM
23	basis points?	11:34:02AM
24	Q. Well, then it would be less.	11:34:02AM
25	But what if they were more, I guess it	11:34:05AM

### Case 1:09-md-02058-PKC Document 696 Filed 07/17/12 Page 16 of 39

From: Hayward, Christopher (Finance Director) <christopher\_hayward@ml.com>

Sent: Wednesday, January 14, 2009 11:32 PM (GMT)

To: Cotty, Neil <neil.cotty@bankofamerica.com>; Qutub, Bob <bob.qutub@bankofamerica.com>

Bcc: 'Cotty, Neil' <neil.cotty@bankofamerica.com>; 'Qutub, Bob' <bob.qutub@bankofamerica.com> Subject: FW: ML&Co Balance Sheet & RWA Reports with RWA Breakout by MPU for December 31st

Attach: MPU\_B1RWA\_Rpt20090114\_20081231\_DISTRIBUTE.xls;BS\_B1RWA\_Rpt20090114\_20081231\_I

cpts 1226.xls

FYI

----Original Message----

From: McLaughlin, Dennis (Holding Company Supervision)

Sent: Wednesday, January 14, 2009 6:00 PM

To: Chai, Nelson (CFO); Hayward, Christopher (Finance Director); Heaton, Eric (Global Treasurer); Patrick, Thomas (GMI

- GEDNY); Anerella, Roger (COO, Global Markets); Sekler, Allan (Global FICC CFO); Olson, Brad (Equities CFO);

'mark.d.linsz@bankofamerica.com'; Donohoe, Noel; Perry, Tom; 'paul.baalman@bankofamerica.com';

'jeff.brown@bankofamerica.com'

Subject: ML&Co Balance Sheet & RWA Reports with RWA Breakout by MPU for December 31st

Attached is the December Pro-forma month end Balance Sheet and RWA estimates including the MPU breakout. RWA is calculated under LD1 methodology (i.e. legacy ML Market Risk RWA with everything else under Basel 1 methodology). The RWA summary is provided below.

In addition, we also provide the top RWA contributors for OTC counterparty risk, Financing Transaction counterparty risk (outside Prime Broker) and "jump to default risk" in the Trading Book (by ticker)

Please address any questions to Carolyn Leung, Pam Feldstein or myself.

#### **KEY COMMENTS**

- 1. Total Assets decreased \$209.6bn across the firm versus September quarter end. Movement since then and drivers for the decrease in total asset levels include:
  - An increase of \$42bn on the Cash and Cash Equivalents line versus September month end. Per November's
    results, FICC's cash balance increased by \$31bn as cash from Repo trades was invested in overnight deposits.
  - An decrease of \$136bn in Securities Financing. FICC's balance declined \$84bn while Equity's balance declined by \$51bn. The lower balances reflect standard quarter end reductions as well as reduced financing requirements of client positions.
  - Securities Received as Collateral declined by \$36bn, a further \$11bn decline over November month end. The
    decline was wholly based in the Equity division and related to reduced Prime Brokerage business levels.
  - Trading assets excluding derivatives decreased \$28bn. FICC's balances declined \$21bn while Equity balances declined \$7.5bn. The declines were across all asset classes.
  - Derivative balances rose \$16bn as a \$25bn increase in FICC's balances was offset by a \$4bn decrease in Equity's balance. FICC's increased balance was due to a widening of credit spreads on the monoline insurers.
  - Receivable balances decreased \$51bn. Prime Broker Margin Loan balances declined \$18bn versus the prior quarter end. The Broker/Dealer (\$13bn) and Customer (\$24bn) lines decreased due to the resolution of fails that were outstanding at 3Q. Also of note, GPC's Margin Loan balance declined by \$4bn.

- 3. Total Liabilities decreased \$192bn across the firm versus September quarter end. Movement since quarter end and drivers for the decrease in total liability levels include:
  - Securities Financing decreased \$100bn. FICC's balance decreased \$75bn while Equity's balance declined \$23bn.
  - o Commercial paper rose \$5bn due to increased issuance by Treasury.
  - o Obligation to Return Securities Received as Collateral declined \$36bn, paralleling the decline in Securities Received as Collateral.
  - o Payable balances declined by \$50bn, due to fails that were outstanding over September month end and lower other open trade related payables.
  - Long Term Borrowings continued to decline, by \$21bn versus September month end. As noted in previous communications, Treasury's Long Term Borrowings have continued to fall throughout the quarter due to the maturing of long term debt.
- 4. Stockholders' equity fell \$17bn due to continued write downs.
- 5. ML&Co Basel I RWA is estimated to be \$382bn.
  - FICC's RWA totaled \$215bn, driven by \$70bn of OTC RWA, \$60bn of RWA from Trading Assets, \$38bn of RWA from Investment Securities and \$34bn of RWA from Securities Financing activity.
  - Equity's RWA totaled \$38bn with GMF&S' PB Margin Loans (\$8bn of RWA) and Securities Financing Trades (\$8bn of RWA) as the most significant contributors. Equity Linked Market Risk and OTC-related RWA totaled \$11bn.
  - Other GMI's total RWA of \$56bn was attributable to GPID's (\$30bn) and Loan Portfolio Management's (\$21bn) Investment Securities and Loan Portfolios.



	A	В	С	D	E	F	G
1	Basel I RWA Estimate by MPU	-		-			
2	Report Date: 1/14/09 (as of 12/31/08)						
3							
4	\$ millions						
5						Ш	
6	Sector/MPU		Credit Risk		Market Risk	_	Total RWA
7				Ш			
8	COMMODITIES		13,483		551	H	14,034
9			04.075	Н	40.440		41,317
10	CREDIT		24,875		16,442	Н	41,317
11			2,264	ł	3,065	$\vdash$	5,329
12	CPI	$\dashv$	2,204	H	0,000		
14	CDNEBU	-	2,325	$\vdash$	10,733		13,057
15	CDIVEBO	+	2,020	Н	10,700		,,,,,,,
16	FICC MANAGEMENT (xCDNEBU)		3,270		266		3,536
17	THO MANAGEMENT (NODITED )						
18	GLOBAL COMMERCIAL REAL ESTATE		3,312		2,241		5,553
19				П			
20	GLOBAL MORTGAGES		11,342		4,338		15,681
21							
22	GLOBAL PRINCIPAL CREDIT GROUP		73		1,321		1,394
23						L	
24	GLOBAL PROP TRADING GROUP		5,503		15,423		20,926
25				$\perp$		L.	
26	GLOBAL RATES AND CURRENCIES	_	37,711		1,482	ļ	39,193
27		-	0.005	-	470	<b>├</b>	3,540
28	GLOBAL STRUCTURED FINANCE & INVESTMENTS		3,365	-	176	-	3,540
29	THE DUCK INVESTMENT PORTFOLIO	+	44.805	-	122	-	44,927
30	ML BUSA INVESTMENT PORTFOLIO		44,003		122	-	11,021
32	MUNICIPAL PRODUCTS		2,815	+	3.698	1	6.514
33	INCIDION AL FRODUCTO	+	2,010	+	_,000	†	
34	Total FICC	+	155,143	$^{\dagger}$	59,860	1	215,003
35		_		1		T	
36	ALTERNATIVE INVESTMENT MP	<del></del>	109	1	26	L	134
37							
38	CASH SECONDARY		481		138		619
39							
40	EQUITY CASH PRIMARY		-	_	-	1	-
41				_		-	1
42	EQUITY DERIVATIVES PRIMARY	_	-	ļ	-	$\vdash$	-
43		1		-	6 740	-	11 005
44	EQUITY LINKED		5,576	-	5,749	+	11,325
45			1,716	+	713	+	2,429
46	EQUITY MANAGEMENT		1,716	╁	/13	+	2,429
47	CLODAL MARKETS SINANCING & SERVICES	-	22,605	+	219	+	22,825
48	GLOBAL MARKETS FINANCING & SERVICES		1 22,000		210		,020

П	A	В	С	D	E	F	G
49							
50	STRATEGIC RISK GROUP (SRG)		31		267		298
51				Щ			
52	Total Equity Markets		30,518	<u> </u>	7,112		37,630
53						Ш	
54	IBK		3,124	_ _	212	1	3,335
55	and the state of t					1	
56	INSTITUTIONAL CLIENT SERVICES (SALES)		6				6
57							
58	OTHER GMI (xLOAN PORTFOLIO MGMT MP)		586		18		603
59						<u> </u>	
60	LOAN PORTFOLIO MGMT MP		20,356		807	1	21,163
61				<u> </u>		l	
62	GMI SALES & RESTRUCTURE		192	<u> </u>	0	-	192
63				<b>  </b>		<u> </u>	4 400
64	GMI SUPPORT		1,086		22		1,108
65				<u> </u>	2,223	1	29,605
66	GPID		27,382	1-4-	2,223		29,603
67			50.704		3,281	-	56,012
68	Total GMI xFICC & Equity		52,731	1	3,201	1	36,012
69			238,392		70,254	+	308,645
70	Total GMI		230,392		70,234	++	300,643
71			34,609	+	1	+	34,610
72	Total GPC		34,603	$\vdash$			34,010
73	Total GIM		8,549	+			8,549
74 75	Total Gilvi		0,045	-		++	0,010
76	TREASURY		10,689	-	87	1	10,776
77	IKEASUKT		10,003	+-			.0,770
78	CORPORATE xTreasury		18,714		322	1	19,036
79	CONFORMIE ATTENDARY		10,714			1	,
80	Total Corporate		29,403	+-	409	+	29,812
81	Total Corporate		20,400	+			
82	Total ML&Co		310,953	1-1-	70,664		381,617
62	TOTAL MILACO		010,000		10,004	1	

MLBCO Balance Sheet and Banal FRWA   9 C U   6 F P G R1   J K   Report Date: 30 2008		<u> </u>	-		-		7=					
2   Report Date: 0114009 (as of 123108)	<u> </u>	Α	В	С	D	E	F	G	H	I	J	K
3   Balance Sheet Comparison to Report Date: 30 2008							<b>├</b>		-			
Committee   Comm		Report Date: 01/14/09 (as of 12/31/08)	Ш				_		$\vdash$			***************************************
Miles   Mile		Balance Sheet Comparison to Report Date: 3Q 2008			Ш		<u> </u>		Ш			
MILECO   M				· · · · · · · · · · · · · · · · · · ·			┞		$\perp$			
MLSCO Balance Sheet Increase/(Decrease)					Ш		┡		-			
Residence   Resi	6				Ш		1					
Sastro   S	l			ML&CO		ML&Co Balance Sheet	1					
A SSETS   10	١_	(in millions)		Balance Sheet		Increase/(Decrease)	1	ML&Co RWA				
O Cach and equivalents, cash and securities seg   101,326   42,119   9,855						,	-		_			
10   Cash and equivalents, cash and securities seg   101,326   42,119   9,858		1.0.0 MM/s	Н		Н		1					
11   2   Securities financing transactions   128.324   (135,738)   14,737			-	404 000	Н	40.440	-	0.050	Н			
12 Securities financing transactions   128,324   (135,738)   14,737		Cash and equivalents, cash and securities seg		101,326	-	42,119	<u> </u>	9,858	-			
13   Investment securities   57,259   (15,134)   66,855				400.004	H	(405 700)		44707	-			
14   Investment securities   57,259   (15,134)   66,855		Securities financing transactions	_	128,324	Н	(135,738)	⊢	14,737	$\vdash$			
15   Toding assets - excluding derivatives   85,671   (28,493)   70,884		Investment negration		E7 0F0	Н	WE 10 N	1	Be ore	-			ļ
16   Trading assets - excluding derivatives   85,671   (28,493)   70,664		mivesurient seculties	$\vdash$	57,209	$\vdash$	(10,134)	+-	00,000	$\vdash$			<b></b>
18   Trading assets derivatives		Trading assets - evoluting derivatives		85 C74	$\vdash$	(20 402)	+	70.664	$\vdash$			
18   Trading assets - derivatives   91,359   16,405   75,136		Trading assets - excidding derivatives	_	05,071	Н	(20,493)	1	70,004	Н			
19		Trading accets - derivatives	H	01 250	H	10 405	+	75 120	$\vdash$			
10   Securities received as collateral   11,858   (35,996)   341		Trading assets - delivatives	$\vdash$	91,009	-	10,403	-	75,130	-			
21   22   Cher receivables		Conurities resoured as colleteral	Н	11 050	-	(35,006)	$\vdash$	241	Н			
22 Cither receivables		Gecunities received as conateral	Н	11,000		(55,990)	+	341	H			
11,776   (17,642)   8,135   24   Broker/Dealer   8,068   (12,708)   1,600   (2,5364)   16,065   (2,5364)   16,065   (2,5364)   16,065   (2,5364)   16,065   (2,5364)   16,065   (2,5364)   16,065   (2,5364)   16,065   (2,5364)   16,065   (2,5364)   16,065   (2,5364)   16,065   (2,5364)   16,065   (2,5364)	22	Other receivables	Н		Н		-		┢╌			
Broker/Dealer   Book   (12,706)   1,600			-	11 776	⊢	(17 642)	-	8 135	+-		<del> </del>	<u> </u>
25   Customer			H		-							
Interest and Other   38,191   2,538   15,517	25		-		-				-			
27			Н		Н	2 538	+		⊢	-		
28   Loans, notes and mortgages   69,751   (6,091)   58,741		finerest and Other	Н	50,101	-	2,000	+-	10,017	├			
29		loans notes and mortgages	Н	69 751		(6.091)	-	58 741	+-			
30   Separate account assets		Louis, notos ana titotigagos	H			10,001)			+			ļ
31		Separate account assets	Н		Н		1	<b>.</b>	╁╌			
32   Equipment and facilities   2,928   (153)   2,928	31						H					
33   34   35   35   36   37   38   37   38   38   39   39   39   349,434   39   39   349,434   39   39   349,434   39   34   35   36   37   37   37   37   38   70   70   70   70   70   70   70   7		Equipment and facilities		2.928	-	(153)	1	2 928	-			
34   Goodwill   2,616   (1,375)   -					-		1		+-			
35		Goodwill		2.616		(1.375)			$^{+}$		<u> </u>	
36   Other assets   12,104   6,241   7,958	35		М		Н	(1,01-1)			T			
37		Other assets	П	12,104		6.241	$\vdash$	7,958	T			
38   Total assets   664,864   (209,629)   349,434	37		П	,			1	<u> </u>	1		-	
39		Total assets	П	664,864	Т	(209,629)	1	349,434	T			
A0 OFF BALANCE SHEET			П		П	, -,,	Г	1	1"			
41   Commitments and guarantees   78,261   (7,345)   32,183	40	OFF BALANCE SHEET	П		П		Т		T			
42				78,261	Г	(7,345)	1	32,183	Т			
43	42					· · · · · · · · · · · · · · · · · · ·	T		1			
A4	43	Total Credit and Market Risk RWA					Т	381,617	Т			
46	44						T		T			
47		Operational Risk RWA					1		1			
48   49   50   LIABILITIES   51   Securities financing transactions   117,080   (100,131)												
49		TOTAL RWA					Γ	381,617	Г			
50 LIABILITIES     117,080   (100,131)							$\Box$					
51 Securities financing transactions 117,080 (100,131)							Γ		Γ			
							Т					
52		Securities financing transactions		117,080	E	(100,131)	Œ					
	52								Г			

L	M	N	0	Р	Q	R	ŝ	Т	V	V	W	Х	Y	Z
1											П		╛	٦
2														┚
3													$\Box$	
4						Ш			_		Ш		Ш	_
5	***************************************	Ц				_	_		_		11			_
6		Ц		_	;				4		Н		႕	_
7	FICC Balance Sheet		FICC Balance Sheet Increase/(Decrease)		FICC RWA			Equity Balance Sheet		Equity Balance Sheet Increase/(Decrease)		Equity RWA		
8		$\vdash$		-					7		П		$\neg$	ヿ
9		П							ヿ		П			П
10	45,322		31,828		3,334			10,964		1,172		1,628		
11											Ш		1_	
12	93,401	Ц	(84,327)		6,978	_	Ш	23,366	_	(50,571)	Ш	7,698	Ш	4
13		Ш		_		-	$\sqcup$		_	007	$\sqcup$	407	Н	$\dashv$
14	9,896	$\vdash$	(3,001)	_	37,973	Н	Н	1,080	-	397		107	$\vdash$	-
15 16	59,086	-	(20,787)		50 860	H	Н	26,019	-	(7,596)	Н	7,112	Н	$\dashv$
17	59,086	$\vdash$	(20,787)		59,860	$\vdash$	Н	26,019	-	(7,590)	H	7,112	Н	-
18	86,669	$\vdash$	25,092		70,048		Н	10,010	$\dashv$	(4,004)	Н	4,535	$\vdash$	$\neg$
19	00,000	$\vdash$	20,002		70,040	$\vdash$	-	10,010	$\forall$	(4,004)	$\Box$	.,550	$\vdash$	
20	(0)	-	(0)		-		Н	11,658		(35,996)		341	$\Box$	-
21	, , , , , , , , , , , , , , , , , , ,	1				T	П				П		П	
22		П											П	. 1
23 24 25	-	П	-		-			11,776		(17,642)		8,135		$\Box$
24	2,613		(8,614)		360			4,340		1,839		985	Ш	
25	15,599		(17,638)		6,780			822		(770)		443	Ш	
26 27	14,732	Ш	133		8,361	_		3,262		(729)	4	3,490	Ш	$\exists$
27						<u> </u>			Ц		$\sqcup$	1.110	$\vdash$	_
28	20,313	<u> </u>	(3,177)		17,138	⊢	Н	1,108		(577)	4-1	1,110	$\vdash$	$\dashv$
29		$\vdash$			-	⊢	Н				+-1	-	$\vdash$	$\dashv$
30 31		H		_	<u> </u>	┼-			$\vdash$		Н		-	
32	316	H	(31)		316	┢	Н	27	$\vdash$	(2)		27	Н	$\neg$
33	0.10				010	$\vdash$	Н				+			
34	49	Н	(774)		-	Ħ	Н	349	Н	3	$\Box$	-		
34 35		П		Г										
36	640		42		598	L	Γ	344		294		337		
37								-					Ш	
38	348,635		(81,255)	L	211,746	L	L	105,125	Ц	(114,183)		35,951	$\sqcup$	┙
39		Ш		<u> </u>		-	L		Ц		$  \cdot  $		Ш	
40	10.55	$\sqcup$	(0.555)	_	0.05-	-		1 100	Н		+	4 070	$\vdash$	
41	. 13,895	$\vdash \vdash$	(8,330)	H	3,257	-	1	1,182	$\vdash$	26	+	1,679	$\vdash$	Н
42 43	A CONTROL OF MALE AND LOS MANAGES OF THE PROPERTY OF THE PROPE	$\vdash$		$\vdash$	215,003	-	$\vdash$		$\vdash$		+	37,630	Н	Н
44				-	210,003	-	$\vdash$		Н		+	37,030	Н	Н
45		1-1		-	*	-	+		Н		1-		Н	Н
46		$\vdash$				T	T		Н		$\Box$		1	
47		$\vdash$		Ι-	215,003	1	1		Н		Н	37,630	М	_
48				_		T	1				П			
49							I							
50							Γ							
51	84,121		(74,612)	L		L	L	32,323	Ц	(23,085)			$\Box$	
52	L	<u> </u>		L.		Ь.	L	<u> </u>			1.		Ш	

	AA	ΑĒ	AC	Αd	AE	Α	AC
1						Г	Ħ
2						t	t
3		-		Н		t	T
4		-				✝	$^{+}$
5				Н		+	+
6		Н		Н		✝	$^{+}$
			GMI xFICC/Equity	-		t	┿
	GMI xFICC/Equity		Balance Sheet		GMI xFICC/Equity RWA	1	
7	Balance Sheet		Increase/(Decrease)		Olvii Xi 100/Equity NVVX		
8		Н	increase/(Decrease)	Н		╁╌	+-
9		Н		Н		H	+
10	1,782	Н	(1,405)	-	356	H	+
11	1,702	Н	(1,403)	$\vdash$	350	+	╁
12	1,096	Н	(476)	-	30	H	+
13	1,090	Н	(470)	-	30	۲	+-
14	17,985		(3,190)	$\vdash$	15,813	╁	+
15	17,503	-	(3,190)	$\vdash$	10,013	╁	+-
16	290		(106)	-	3,281	╁	+-
17	290	-	(100)	Н	3,201	╀	+-
18	1,021	-	1,015	Н	455	╁	+
19	1,021	Н	1,013	Н	433	╁	+
20			-		-	H	+
21		-		Н		╁	+-
22				H		╁╌	╁
23	<u> </u>		_	Н	_	╁	+
24	1,180		(8,143)	$\vdash$	236	╁	+-
25	(3)	-	(0,143)	H	(3)	╁	+-
26	3,431		111	Н	1,609	╁	+-
27	5,451	Н		Н	1,003	+	╁
28	21,384		(3,138)		19,647	╁╌	+-
29	21,004	-	(0,100)	-	13,041	╁	┿
30		-		Н		╁	╁
31					-	╁	+
32	281	Н	8	-	281	┢	1-
33		-	0	-	201	⊦	╁
34	317	-	(483)	-	•	₽	+
35	317	-	(403)	Н	•	╀	+
36	1,503	H	(122)	$\vdash$	1,190	╁	+
37	1,503	H	(122)	+-	1,150	╁	+-
38	50,265	-	(15,948)	-	42,894	╁	+-
39	30,203	-	(10,940)	$\vdash$	42,094	۰	+
40		-		+	-	۲	+
41	37,286	-	(7,454)	$\vdash$	13,118	۱	+
42	37,200	-	(7,404)	Н	15,110	۰	+
43		H		Н	56,012	۲	+
44		Н		1-	30,012	╁	+
45		H		+-		╁	+-
46		-		+		╁	+
47	-			$\vdash$	56,012	╁	+-
48				$\vdash$	30,012	╁	+
49				+		+-	+
50		-		Н		+	+
51	636	H	(698)	Н		+	+-
52	030	$\vdash$	(050)	Н		╁	+
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4		Т		Т			7		T				П	
5				-			1		T					П
6							I							
	GPC	Г	GPC				1	GIM	Γ	GIM				П
_	Balance Sheet		Balance Sheet		GPC RWA		۱	Balance Sheet		Balance Sheet		GIM RWA		
7		ļ	Increase/(Decrease)			$\sqcup$			╙	Increase/(Decrease)			$\sqcup$	Ш
18		-		Н		1	4		╄		14		⊢	Ш
8 9 10	6,359	<del> </del>	1,367		1,045	-	-1	7	┾	5	$\vdash$	1	$\vdash$	
11	6,338	-	1,307		1,045		-		-	3	$\vdash$		Н	Н
12	1,403	-	(554)	Н	-	$\vdash$	1	-	+	-	H	-	H	Н
13	1,100	-	(00-1/			1	1		╁┈		Н		Н	$\vdash$
14	4,051		(4,148)		724	$\vdash$	1	8,539	$\vdash$	(332)		8,539	Н	-
15							1		<u> </u>	(1/	П	-,,,,,		
12 13 14 15 16 17	0		(0)	П	1	П	1	-	Г	-	П	-	П	П
17									1		П		П	П
18	380		200		74		_	-	Π	-		-		
18 19 20 21 22 23 24 25 26 27 28 29 30							_		L					
20	-	_	-		-	L	4	•				-	Ш	Ш
21				_		1	_				Ш		Ш	Ш
22		Ш				L	4		ļ		Ш		ш	ப
23	327		175		-		4	•	╄	*	Ш	-	Ш	ш
124	17,828	-	(4,190)	Н	66 2,394	-	-	-	╄	•	$\vdash$		ш	Ш
120	1,787	-	(4,190)		1,528	-	-	9	⊢		+	- 9	$\vdash$	
27	1,107	Н	0	-	1,320	H	1	9	┼			9	۲	Н
28	26,878	Н	797	Н	20,780	H	1	-	-	-	Н			
29				Н	20,.00	H	1		t		Н		H	
30					-	H	1		t				М	
31 32							1							
32	710		9		710		1	(0)		(0)		(0)		П
33	-						1							
34	1,856		(13)		-		_			•				
35			44.4			-	_		<u> </u>		Ш		L	ш
34 35 36 37	483	H	(16)	H	470	-	4	•	L	-	11	-	╚	Ш
38	62,063	-	(6,366)	-	27,789	$\vdash$	4	8,555	-	(325)		0 5 40	$\vdash$	Ш
38 39	62,063	Н	(0,300)	H	21,189	$\vdash$	۱	8,555	-	(325)		8,549	$\vdash$	
40		Н		$\vdash$		+	+		╁		+		Н	Н
40 41	16,559	Н	990		6,821	$\vdash$	+	-	t	-	$\vdash$		Н	Н
42		П		Н	0,021	H	1		t		H		Н	H
43				П	34,610		1		T		1	8,549		Н
43 44 45 46 47 48 49							7		Т				М	
45					-		1		L			-	Г	П
46							1		L					
47		L			34,610	П	1		Γ			8,549		
48		1_				Ш	4		L				П	╝
49				Щ		H	4	· . · · · · · · · · · · · · · · · · · ·	1				Ш	Ш
50 51				Ш		-	-		1				Ш	
52	•	-	-	H		$\vdash$	-1	-	1	-	$\vdash$		Ш	Ш
52					l	<u> </u>	_		L					┙

	AV	ΙΑΜ	AX	ΚA	AZ	BA	BE	BE BC	BD	BE	ВF	BG	вн
1		<del>                                     </del>	- /01	-		-	-	7	-1		-		<u> </u>
2			-	H		-	├		+-				-
3		Н				-	╁╾		+				-
4				$\vdash$			╁		-		-		-
5		Н		$\vdash$			┼		+-		-		₩
6				$\vdash$		_	⊢		+		-1		H
<u> </u>		-				_	4		+-		$\vdash$		₩
	Treasury		Treasury					Corporate xTreasury		Corporate xTreasury		Corporate xTreasury	'
1 _ I	Balance Sheet		Balance Sheet		Treasury RWA			Balance Sheet		Balance Sheet		RWA	
7			Increase/(Decrease)	Ш		_	1	Dajanos ones,		Increase/(Decrease)			Ш
8							上						L
9						_	L						Ľ
10	33,425		6,704		3,050			3,46	3	2,448		444	l. I
11							П		Т				
12	9,048	П	186		30			1	)	4	П	•	Γ,
13		П		$\Box$		_	Г		1-		П		П
14	13,550	1	(3,842)	Н	2,099		1	2,15	3	(1,019)	$\vdash$	1,600	М
15		П	\3,2 :=)	H	_,,500		t	2,10		,,,,,,,	Н	.,,000	Н
16	268	Н	0	1	87		т		3	(4)	+	322	Н
16 17	200	Н		1		-	1		-	(7)	+	322	┢
18	1,148	$\vdash$	729	$\vdash$	24		$\vdash$	(7,86	81	(6,627)	-		Н
19	*,140	$\vdash$	123	Н	24	-	-	00,17	<u>"</u>	(0,021)	$\vdash$		H
20	-	Н		$\vdash$			-		-		$\vdash$		<b>├</b> -
20 21	-	Н	•	$\vdash \vdash$	-		$\vdash$	•	+		-		⊣
141				$\vdash$			₽				<del>   </del>		₽
22		$\sqcup$		Ш		_	┺				Ш		ш
23	-	1		Ш	-	_	_	*		•		-	Ш
24	139		(27)	Ш	(2)		L.	(50)		2,064	Ш	(46)	Ľ
25	4,717		4,122		4,717		L	4,84		(5,108)		2,634	
24 25 26 27	31	Н	(378)		•			14,93	9	3,391		519	
27						Г	Г				П		П
28	67	П	6		67		Г	-		(1)		0	П
28 29				П						,			П
30		$\Box$		П		-	1				Ì		М
31 32		1				_	T		1				
32	0	$\Box$	(0)		0		T	1,59	ī	(137)		1,594	Н
33		1-1	(0)	Н			+-	1,00	+-	(101)		1,004	H
34	-	$\vdash$	•	$\vdash$	-	-	╁	4		(109)		-	-
35		+-+		H		-	+-	1 7	+	(103)	-	···	H
36	344	Н	(118)	$\vdash$	287		+-	8,79		6,161	$\vdash$	5.076	$\vdash$
36 37	344	$\vdash$	(110)	-	201		$\vdash$	8,79		6,161	$\vdash$	5,076	⊢
38	62,737	$\vdash$	7,383	H	40.000	-	-	·	-	1001	$\vdash$		₽
39	62,737	$\vdash$	7,383	$\vdash$	10,360	<u></u>	-	27,48	`-	1,064	-	12,144	╙
39		Н		Н		_	<b>!</b> _				-		ш
40		$\vdash$		$\sqcup$		_	1		$\perp$				↵
41	-	Ш	•	Ц	416	_	┺	9,33	1	7,422		6,892	$\perp$
42		Ш		Ш			L						$\Box$
43		Ш			10,776		L		L		$\Box$	19,036	
44		$\sqcup$		Ш		L	L		L		LI		
45							Γ		$\top$		П	-	П
46		П		П	·		Г				П	***************************************	
47		П		$\sqcap$	10,776	Г	T		$\top$		П	19,036	М
48		П		$\Box$		Г	T				H	,	Н
49		+		H		-	t		+		1-1	·	Н
49 50		+		H		-	+	1			Н		H
51	(0)	$\vdash$	(1,736)	Н		-	1	1		-	$\vdash$		⊬
52	(0)	$\vdash$	(1,730)	H		H	+			•	Н		⊢-!
J2 ]		il		ш		_	1_	1			1.	*	ш

	A	В	С	D	E	F	G	Н	1	J	К
	Short-term borrowings		31,184	Г	5,492	П					
54				Г							
55	Deposits	П	96,107		6,107						
56		П							-		
57	Trading liabilities, excluding derivatives		18,108		(13,039)						
58											
59	Trading liabilities - derivatives		72,219	Г	16,605						
60						П					
61	Obligation to return securities received as collateral		11,658		(35,996)	П		Т			
62				Г							
63	Other payables					П					
64	Broker/Dealer		12,553	Г	(15,344)	П				-	
65	Customer	П	44,924		(24,463)						
66	Interest and Other		28,223	Г	(10,529)						
67				-							
68	Liabilities of insurance subsidiarles		114	Γ	(4)	П					
69		П									
	Separate accounts liabilities	П	-		-	П					
71				П		П		T			
72	Long-term borrowing		211,868		(20,760)						
73		П				П					-
74	Total liabilities	П	644,037	Г	(192,062)	П	-				
75				Г							
76	Preferred Stockholders		8,603		(73)	П					
77	Common Stockholders	П	12,224	Г	(17,494)	ΠÌ					***
78	Total Stockholders' equity		20,827		(17,567)		-				
79				Г		TT					
80	Total Liabilities and Stockholders' equity		664,864	Г	(209,629)		-				
81				Г							
82			· · · · · · · · · · · · · · · · · · ·	Г		1		$\dashv$			
83						$^{++}$					
84		$\Box$	• •	T		Ħ		$\neg$			
85		П		Г		Ħ		$\top$		1	
86		П		T-		H					
86 87				1-		T					
88				H		+				1	
89		H		Г		1-		$\top$			<del> </del>
90		Н		-		Н					
		<u> </u>			L	٠				<u></u>	

			P Q	RS		U		W	Х	Ŷ	Z
53	4,430	(6,923)			3,385		377			$\Box$	
54											┚
55	64,894	6,825					-	Ц		_	_
56								Ш			
57	10,486	(1,736)		11	6,768	L	(11,260)	Ш		_	_
58 59						_		Ш			_
59	52,659	15,320		11.	19,040	<u> </u>	1,026	Ш			_
60						L_		Ш		_	_
61	-	-			11,658	L	(35,996)				_
62										┙	_
63				4-1-		ļ				_	_
64	1,489	(5,927)		1	8,737	ļ	(3,805)			_	_
65	16,841	(15,819)		44	19,073	ļ	(4,382)			_	_
66 67	20,431	3,187			10,998	ــــــــــــــــــــــــــــــــــــــ	372	Ш		4	_
67				1		┡		$\sqcup$		4	_
68	•	•		4-1-	0	<u> </u>	(0)	$\sqcup$		-4	-
69				11		<u> </u>		Н		_	4
70	-	-			-	_	•	Н		4	4
71	17.055	(4.000)		1		_	(1000)	$\sqcup$		_	4
72	17,855	(1,930)			5,017	-	(4,223)	1		_	
73	070.000	(04.040)	<u> </u>	4-1-	447.000	⊢	(05.075)	$\vdash$		4	-1
74	273,206	(81,616)	-	1	117,000	⊢	(80,976)	$\vdash$		-	4
75 76								1-1		_	4
77	-	-			•		•	Н		$\dashv$	4
78	<u> </u>	-		+	<del>-</del>	⊢	-	Н		-	$\dashv$
79	- · · · · · · · · · · · · · · · · · · ·	-	-	++	•	+-	-	$\vdash$			ᅱ
80	273,206	(81,616)	-	+	117,000	⊢	(80,976)	₽		-	$\dashv$
81	273,200	(01,010)		+	117,000	⊢	(00,870)	H	-	-	$\dashv$
82	Equity Allocation	<del></del>	11,900	+-	Equity Allocation	+		$\vdash$	2,031	$\dashv$	$\dashv$
83	Equity Allocation		11,900	+	Equity Allocation	├		$\vdash$	2,031	$\dashv$	$\dashv$
84	Treasury Allocated Borrowings		63,530	++	Treasury Allocated Borrowings	$\vdash$		$\vdash$	(13,906)	-	
85	Treasury Allocated Boltowings		63,330	+	Freasury Anocated Borrowings	-		₩	(13,906)	-	-
86			<del></del>	++		$\vdash$		<b>}-</b> }		-	$\dashv$
87				++		+		₩		$\dashv$	$\dashv$
88			<u> </u>	+		┼		$\vdash$		$\dashv$	$\dashv$
89			H	++		+-		$\vdash$		$\dashv$	$\dashv$
90			<b>-</b>	+		$\vdash$		$\vdash$		$\dashv$	
1301		L				┖	<u> </u>				

П	AA	ĀΕ	AC	Αď	AE	ΑF	Αđ
53	(26)	П	(3,000)				
54		Т					Г
55	8	П	(26)			Г	
56				П			
57	854		(43)				
58							
59	22	П	(13)				
60							Ш
61	-		-			L	
62						L.	
63							
64	2,176	L	(8,654)				
65	82	L	(9)			L	
66	(3,497)		(180)			L	
67						L	
68	-	L	-			L	
69		L				L	L
70	-					L	
71		1					
72	790		(42)				
73		1				L	L
74	1,045		(12,665)		•	ļ	L
75		<u> </u>				<u></u>	
76	-		•			<u> </u>	L.
77	-	ļ	_	_		_	
78	-	↓_	-	<u> </u>	•	_	L
79						_	
80	1,045	<u> </u>	(12,665)	<u> </u>	-	<u>_</u>	Ļ
81				Ц		L	上
82	Equity Allocation				5,685	L	1
83						L	
84	Treasury Allocated Borrowings	L			43,535		
85						L	
86				L			
87				L		L	L
88							L
89		$\perp$				_	
90							

	АН	ΑI	AJ	Al	ĸ	AL	ANAI	AO	ΑF	AQ	АF	AS	ΙTΑ	ΑU
53	0		1					•		-				
54														
55	26,936		673		T			-		-				
53 54 55 56 57														
57	Ó		(0)	L	$\perp$			0	L	(0)				┙
58				L										
59	360		194	L	J			-	L	•				
60				L					<u> _</u>		_			
61	-		-	L				-	L	-				
62		L		L					_		_			
63		Ш		L	-		_		_		_		-	
64	667	Ш	204	L			_		L	-	_			
65 66	709	L.	(254)	ļ					L	-	_			
66	2,592	-	(904)	L			$\bot$	1,577	L	1,353	_		$\sqcup$	
67		-		L	_				L		_		1	
68 69	113	Ш	(3)	L	+		-	-	<u> </u>	-	4		$\vdash$	
69		Н		ļ.,	-				L		-		Н	$\vdash$
70 71	-	Н	•	-			-	-	-		-		$\sqcup$	Н
1	1,303	-	(18)	┝			-				+		-	
73	1,303	$\vdash$	(10)	H	+		+	-		-	$\dashv$		╁	
72 73 74 75 76 77	32,681	Н	(106)	⊢	+		+	1,577		1,353	-		┼┤	
75	02,001	Н	(100)	┝	-			1,077	$\vdash$	1,000	$\dashv$		╁┤	_
76				┢	+-		-	•	-		+		+	$\vdash$
77		-	-	H	+		$\dashv$		$\vdash$	-	+		++	
78	-			H	+		-	•	-				$\forall$	П
79				t٦	+		1		T		Ť		$\forall$	П
78 79 80	32,681		(106)	Τ	1	-	$\top$	1,577	T	1,353		-	$\Box$	П
81	<u> </u>	П		Г									П	П
82	Equity Allocation	1			1-	4,747		Equity Allocation	Г			8,425	П	П
83				1	1				l				$\Box$	П
84	Treasury Allocated Borrowings				1	24,635		Treasury Allocated Borrowings				(1,448)		П
85 86				Г					Γ			······································	П	П
86				Ĺ					Γ				П	П
87		T		Γ	Т				ľ					П
88		Ľ		L	L				Ι					
89									Ī				П	П
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	AV	ΙΑV	AX	ΑY	AZ	BAB	В	BC	80	BE	В	ਜ <b>ਾ</b>	BG	ВН
53	20,691		12,334		- '-		7	2,703	-	2,703	┪	1-		77
54	20,041	$\vdash$	,=,00			+	t			_,	t	<del> </del>		+1
55	4,270		(1,365)	П		$\top$	t	-	П	-	Ť	1		
56		П				_	t				T	T-		$\neg \neg$
57	•	П	(0)	П		$\dashv$	t	-		-	T			
58		П			***************************************	$\top$	t		П		T			$\Box$
59	(0)	П	(0)	П			1	137		79	T			
60	•					1	1				Τ			$\Box$
61			-	П		_ -	T	-		-	Г			
62		П					I				Τ			
63							T				Γ			
64	0		0				Ι	(516)		2,838	L			Ш
65	20		(69)				Ι	8,199		(3,930)	L			
66	(4,845)		(11,290)				1	966		(3,068)	L			
67							1				L			
68 69	*		-				1	-		-	L			
69				Ш			1							
70	-		-	Ш			1			-	L			$\perp$
71				Ш			1				L			
72	191,432	Ш	(21,647)	Ш		_	1	(4,529)		7,100	L	<u> </u>		$\perp$
73 74 75							1				L	_		$\perp$
74	211,568		(23,773)	Ш	-	_	4	6,960	L.	5,722	Ļ		-	1
75				Н		-	1				1			
76	-	Н	<u> </u>	Ш			4	•	Ш	•	1			$\dashv$
77 78		H		Ш			4	-		-	╀	<u> </u>		
	-		· · · · · · · · · · · · · · · · · · ·	Н	-		1		-	•	╀		•	+
79 80	211,568	Н	(23,773)	Н		_	1	6,960	-	5,722	╄	-		
81	211,300	Н	(23,773)	Н	-	+	ŀ	6,960	Н	5,722	╄	+	•	+
82	Fault Allandian			-	55	-	ł	Equity Allocation	-		╄		(12,016	ᄴ
83	Equity Allocation	1		-	55	+	+	Equity Allocation	-		╀	+	(12,016	기_
84				Н		+	+	Treasury Allocated Borrowings	H		╀		32,540	┈
85				Н		+	+	Treasury Allocated Bollowings	-		╄	+	32,340	44
86		$\vdash$		Н		+	+		-		+	+		- -
87		$\vdash$		-		+	+		-		+			
137		-				+	+		-		╁			+
88 89		Н		$\vdash$		+	+		H		╁	-		+
90		Н		-		+	+		Н		+	-		+
30				ш							_			

	Α	В	С	D	E	F	G	Н		J
				Legal	Master			Obligor	Business	
1	#	Netting Group	Netting ID	Entity	Agreement ID	Coper ID	Name	Rating	Unit	CE
2	1	52718 5550 1532 SWAPBU  0		MLCMB	1532	52718	LONDON CLEARING HOUSE LTD	miAAA	SWAPBU	•
3	2	52718 5550 1532 ESWPBU  0	1	MLCMB	1532	52718	LONDON CLEARING HOUSE LTD	miAAA	ESWPBU	380,571,949
4	3	2379 1200 3614 DOLABU  0	1	MLCS	3614	2379	JPMORGAN CHASE BANK, N.A.	mlAA	DOLABU	4,588,818,124
5	4	184030 1200 31430 PBAMBU  0	1	MLCS	31430	184030	DARBY FINANCIAL PRODUCTS	mlBB	PBAMBU	1,788,790,374
6	5	2379 2700 6277 ICCDBU  0	1	MLI	6277	2379	JPMORGAN CHASE BANK, N.A.	mIAA	ICCDBU	-
7	6	7837 2700 15896 CREXBU  0	1	MLI	15896	7837	MORGAN STANLEY CAPITAL SERVICES INC.	mIA+	CREXBU	-
8	7	4852 2700 6424 CRDDBU  0	1	MLI	6424	4852	GOLDMAN SACHS INTERNATIONAL	mIA+	CRDDBU	968,044,084
9	8	7837 2700 15896 CDOGBU  0	1	MLI	15896	7837	MORGAN STANLEY CAPITAL SERVICES INC.	mIA+	CDOGBU	-
10	9	7837 2700 15896 ICCDBU  0	1	MLI	15896	7837	MORGAN STANLEY CAPITAL SERVICES INC.	mIA+	ICCDBU	204,857,192
11	10	4852 2700 6424 CDOGBU  0	1	MLI	6424	4852	GOLDMAN SACHS INTERNATIONAL	mIA+	CDOGBU	-
12	11	7837 2700 15896 CRDDBU  0	1	MLI	15896	7837	MORGAN STANLEY CAPITAL SERVICES INC.	mlA+	CRDDBU	737,266,691
13	12	2379 2700 6277 CRDDBU  0	1	MLI	6277	2379	JPMORGAN CHASE BANK, N.A.	mIAA	CRDDBU	804,623,703
14	13	3452 2700 5654 ICCDBU  0	1	MLI	5654	3452	DEUTSCHE BANK AG	mIAA-	ICCDBU	· .
15	14	4852 2700 6424 ICCDBU  0	1	MLI	6424	4852	GOLDMAN SACHS INTERNATIONAL	mIA+	ICCDBU	-
16	15	4852 2700 6424 CREXBU  0	1	MLI	6424	4852	GOLDMAN SACHS INTERNATIONAL	mlA+	CREXBU	889,156,071
17	16	4852 2700 6424 EFIUBU  0	1	MLI	6424	4852	GOLDMAN SACHS INTERNATIONAL	mIA+	EFIUBU	•
18	17	2379 2700 6277 CDOGBU  0	1	MLI	6277	2379	JPMORGAN CHASE BANK, N.A.	mlAA	CDOGBU	173,564,095
19	18	3452 2700 5654 CDOGBU  0	1	MLI	5654	3452	DEUTSCHE BANK AG	mIAA-	CDOGBU	78,695,553
20	19	2379 2700 6277 CREXBU  0	1	MLI	6277	2379	JPMORGAN CHASE BANK, N.A.	mIAA	CREXBU	
21	20	3452 2700 5654 CRDDBU  0	1	MLI	5654	3452	DEUTSCHE BANK AG	mIAA-	CRDDBU	523,844,036

	К	L	М	N	0
		Effective			
1	PFE	Maturity	Collateral	EAD	RWA
2	13,686,949,381	4.284518688		13,686,949,381	2,737,389,876
3	9,243,835,480	5	(885,344,180)	8,739,063,249	1,747,812,650
4	2,696,884,834	4.3720405	(1,768,181,761)	5,517,521,197	1,103,504,239
5	252,341,811	5		2,041,132,185	1,020,566,093
6	5,026,710,831	5		5,026,710,831	1,005,342,166
7	4,762,584,836	5		4,762,584,836	952,516,967
8	3,759,822,390	3.575924081		4,727,866,474	945,573,295
9	4,613,248,554	5		4,613,248,554	922,649,711
10	4,223,749,294	5		4,428,606,486	885,721,297
11	4,304,863,508	5		4,304,863,508	860,972,702
12	3,556,521,585	3.892408784		4,293,788,276	858,757,655
13	3,460,401,776	3.495783149		4,265,025,479	853,005,096
14	4,235,838,951	5		4,235,838,951	847,167,790
15	4,153,742,298	5		4,153,742,298	830,748,460
16	3,234,594,586	5		4,123,750,657	824,750,131
17	4,005,320,752	3.84498672		4,005,320,752	801,064,150
18	3,689,808,905	5		3,863,373,000	772,674,600
19	3,647,431,242	5	(0)	3,726,126,794	745,225,359
20	3,597,623,426	5		3,597,623,426	719,524,685
21	3,038,543,373	3.851643401	(0)	3,562,387,409	712,477,482

	Α	В	С	D	E	F	G	Н
1	Legal Entity	Netting Category	Counterparty	CoPer ID	WRT (In Yrs)	CEA / EAD	RWA B1	
2	MLI	Financial Netting	Societe Air France S.A.	275	0.82	2,962,243,693	1,481,121,846	
3	MLCI/MLCC	MNA	Reliant Energy Power Supply, LLC	161632833	1.3	970,544,596	485,272,298	
4	MLCI/MLCC	Financial Netting	BP Corporation North America Inc.	175606	5	362,011,658	181,005,829	
5	MLCE	Financial Netting	SSE Energy Supply Ltd	154737216	0.91	322,041,825	161,020,913	
6	MLCE	Financial Netting	KLM Royal Dutch Airlines	6356	1.6	315,642,808	157,821,404	
7.	MLCE	Netting Power	British Energy Power & Energy Trading Limited	154778894	0.14	264,095,764	132,047,882	
8	MLCI/MLCC	MNA	NRG Power Marketing LLC	30560	2.5	248,849,637	124,424,819	
9	MLCE	Financial Netting	Vitol S.A.	12127	0.91	234,530,253	117,265,126	
10	MLCI/MLCC	Financial Netting	BP Energy Company	34418	2.2	205,616,272	102,808,136	
11	MLCE	Financial Netting	NOS Clearing	156977243	0.49	196,898,729	98,449,364	
12	MLCI/MLCC	MNA	Sempra Energy Trading LLC	23644	1.3	193,347,956	96,673,978	
13	MLCE	Financial Netting	RWE Trading GmbH	154729873	0.7	190,909,743	95,454,872	
14	MLCI/MLCC	Financial Netting	Constellation Energy Commodities Group, Inc.	29484	0.9	189,811,506	94,905,753	
15	MLCI/MLCC	Bank	Morgan Stanley Capital Group Inc.	7836	0.9	434,049,894	86,809,979	
16	MLCSI	Financial Netting	Delta Air Lines, Inc.	3390	0.4	172,902,932	86,451,466	
17	MLCE	Financial Netting	Nordpool	154781597	0.59	-	84,303,134	
18	MLCI/MLCC	Financial Netting	Mitsui & Co., Energy Risk Management, Ltd.	154694380	1	164,791,570	82,395,785	
19	MLCI/MLCC	Bank	Deutsche Bank AG	3452	1	399,292,088	79,858,418	
20	MLCI/MLCC	Bank	J. Aron & Company	16766	1	392,470,035	78,494,007	
21	MLCE	Financial Netting	E.ON UK Pic	602030	0.96	151,651,149	75,825,575	

	Α	В	С
1	legal_entity	coper_id	Name
2	MLPFS	603768	BARCLAYS GLOBAL INVESTORS,N.A, O/B/O BARCLAYS GLOBAL INVESTORS N.A AGENT TRADING IN BULK
3	MLGSI	1	NO NAME
4	MLPFS	111289	THE BANK OF NEW YORK MELLON O/B/O BANK OF NEW YORK MELLON A/C AGENT TRADING IN BULK
5	MLPFS	115358	METROPOLITAN WEST SECURITIES, LLC O/B/O WACHOVIA GLOBAL SECURITIES LENDING A/C AGENT TRADING IN BULK
	MLPFS	203212	THE NORTHERN TRUST COMPANY O/B/O THE NORTHERN TRUST COMPANY A/C AGENT TRADING IN BULK
7	MLPFS	177916	PRUDENTIAL INVESTMENT MANAGEMENT INC O/B/O PRUDENTIAL INVESTMENT MANAGEMENT INC A/C AGENT TRADING IN BULK
8	MLPFS	115357	METROPOLITAN LIFE INSURANCE COMPANY O/B/O METROPOLITAN LIFE INSURANCE COMPANY A/C AGENT TRADING IN BULK
	MLI	161666828	SECURITIES FINANCE TRUST COMPANY O/B/O CALIFORNIA PUBLIC EMPLOYEES' RETIREMENT SYSTEM
	MLI	163845325	BARCLAYS GLOBAL INVESTORS LIMITED A/C TRADING IN BULK (MAJOR)
	MLPFS	115445	CREDIT SUISSE O/B/O CREDIT SUISSE A/C AGENT TRADING IN BULK
12	MLI	154697438	DRESDNER BANK AG O/B/O DRESDNER BANK AG A/C AGENT TRADING IN BULK
	MLGSI	111289	THE BANK OF NEW YORK MELLON O/B/O BANK OF NEW YORK MELLON A/C AGENT TRADING IN BULK
	MLI	1990	CAISSE DE DEPOT ET PLACEMENT DU QUEBEC
	MLPFS	154751780	CREDIT SUISSE SECURITIES (USA) LLC A/C AGENT TRADING IN BULK
	MLCS	156912134	EBURY FINANCE LIMITED
	MLI	1990	CAISSE DE DEPOT ET PLACEMENT DU QUEBEC
	MLI	161659403	AC CAPITAL PARTNERS LIMITED O/B/O LAAM XXI
	MLI	154717158	SECURITIES FINANCE TRUST COMPANY O/B/O STICHTING PENSIOENFONDS ABP
20	MLPFS	133375	GOLDMAN SACHS TRUST COMPANY O/B/O GOLDMAN SACHS TRUST COMPANY A/C AGENT TRADING IN BULK
21	MLGSI	154697438	DRESDNER BANK AG O/B/O DRESDNER BANK AG A/C AGENT TRADING IN BULK

	D	E	F	
1	adjusted_gl_balance	Trade Leg	RWA	
2	4,754,238,415	4,754,238,415	4,536,144,494	
3	10,500,000,000	10,500,000,000	2,100,000,000	
4	1,556,148,907	1,556,148,907	1,484,356,457	
5	423,249,300	423,249,300	392,319,491	
6	1,626,743,545	1,626,743,545	325,048,909	
7	340,968,796	340,968,796	311,212,282	
8	352,614,055	352,614,055	311,110,996	
9	361,636,515	361,636,515	311,082,883	
10	331,046,244	331,046,244	303,431,992	
11	265,600,129	265,600,129	256,123,447	
12	765,280,655	765,280,655	255,801,043	
13	6,380,460,855	6,380,460,855	242,592,863	
14	212,844,066	212,844,066	212,844,066	
15	183,859,125	183,859,125	183,859,125	
16	181,041,051	181,041,051	181,041,051	
17	175,433,911	175,433,911	175,433,911	
18	365,109,131	365,109,131	162,311,112	
19	1,048,788,231	1,048,788,231	142,677,597	
20	486,798,445	486,798,445	97,359,689	
21	1,347,596,521	1,347,596,521	82,232,831	

$\overline{}$	Á	В	С	D	l E
1	Top 25 JTD RWA by Ticker/Basket		<del>                                     </del>		
2	COB: 12/26/2008		Portfolio JTD RWA		#REF!
13			7 OLGORO OLD KANA		#NEF;
1 4					
5				<u> </u>	
6	*PMA allocated to BH shows the PMA at the BI	level after negative RWAs at the TICKER level and BU level			DIA/A-
Ť	TOTAL BIDGRED TO DO STOTES THE TOTAL BIT DO	FIEVER AREA TIESGRIDE INVAS AT THE FICKER TEVER AND BO SEVE	nave been redistributed pro	rata to offset positiv	e Ryyas.
8					
9	Ticker/Basket	Name	ສບ	Division	RWA allocated to BU* (\$)
10	LCDX9	LCDX.NA.9	CDOGBU	FICC	236,267,969
11			CRDDBU	FICC	65,945,879
12			CREXBU	FICC	48,684,113
13			JVCRBU	FICC	13,174,684
	LCDX9 Total				364,072,644
15	ITX8CRS	ITRAXX EUROPE CROSSOVER SERIES 8 VERSION 1	CDOGBU	FICC	213,257,370
16			ICCDBU	FICC	83,952,398
17			RELNBU	FICC	32,596,752
18			CLVDBU	FICC	5,461,805
19			MSCPBU	FICC	5,064,478
20			DDEUBU	FICC	
21			EABSBU	FICC	-
22			ISTRBU	FICC	-
23			EFIEBU	FICC	
24	ITX8CRS Total				340,332,802
	IG8	CDX.NA.IG.8	CREXBU	FICC	796,732,107
26 27			JVCRBU	FICC	220,993,015
27			CDOGBU	FICC	213,129,884
28 29			CRDDBU	FICC	165,831,846
29			MBEXBU	FICC	58,498,151
30			LEXSBU	FICC	6,017,548
31			EFIUBU	FICC	3,470,843
31 32 33 34 35			EFIEBU	FICC	2,912,193
33			PSCTBU	FICC	-
34			ABSCBU	FICC	l
35			GCORBU	FICC	
36			ICCDBU	FICC	
	IG8 Total				1,467,585,588
38	IBXIG0909	DOW JONES CDX.NA.IG.2	CREXBU	FICC	856,350,606
39			CDOGBU	FICC	4,637,868
40			GCORBU	FICC	
41	IBXIG0909 Total				860,988,472
42	HY9	CDX.NA.HY.9	CREXBU	FICC	624,331,126
43			CDOGBU	FICC	385,876,888
44			JVCRBU	FICC	334,445,914
45			EFIEBU	FICC	44,037
46 47			CRDDBU	FICC	
			EFIU8U	FICC	
48	HY9 Total			1	1,344,697,965

Г	l A	В	C	I D I	E
49	нү8	CDX.NA.HY.8	CRDDBU	FICC	1,256,245,609
50			CREXBU	FICC	122,430,749
51			CDOGBU	FICC	51,463,245
52			EFIUBU	FICC	712,445
53			JVCRBU	FICC	
54			EFIEBU	FICC	-
55			GCORBU	FICC	
56	HYB Total				1,430,852,048
57	HY11	CDX.NA.HY.11	CRDDBU	FICC	795,130,214
58		-	CDOGBU	FICC	371,063,323
59			CREXBU	FICC	4,343,165
60			JVCRBU	FICC	
61			CPCRBU	FICC	
62	HY11 Total			-1::::	1,170,536,702
63	DJX07	DOW JONES CDX.NA.XO.7	CDOGBU	FICC	379,502,843
64			CRDDBU	FICC	
65			CPCRBU	FICC	
66	DJXO7 Total			1.00	379,502,843
67	DJIG6	DOW JONES CDX.NA.IG.8	CDOGBU	FICC	1,963,005,859
68			JVCRBU	FICC	1,219,330,429
69			EFIUBU	FICC	272,302,316
70		······	CREXBU	FICC	179,231,521
71			PSCTBU	FICC	110,201,021
72			CRDDBU	FICC	
72 73			FTELBU	FICC	
74			GCORBU	FICC	· · · · · · · · · · · · · · · · · · ·
75		****	CPCRBU	FICC	·
	DJIG6 Total		TOT ONDO	1100	3,633,870,124
77	DJIG5	DOW JONES CDX.NA.IG.5	CDOGBU	FICC	438,440,682
78			CREXBU	FICC	346,448,657
79			PSCTBU	FICC	340,440,037
80			CRODBU	FICC	
81			CPCRBU	FICC	
82			FTELBU	FICC	
83			GCORBU	FICC	
	DJIG5 Total		1-001100	1	784,889,340
85	DJIG4	DOW JONES CDX.NA.IG.4	CDOGBU	FICC	3,735,705,827
86			CREXBU	FICC	301,877,078
87			JVCRBU	FICC	188,629,195
88			PSCTBU	FICC	100,028,180
89			CPCRBU	FICC	-
90			GCORBU	FICC	
91			CRDDBU	FICC	
-	DJIG4 Total		1-110000	1	4,226,212,099
	DJIG3	DOW JONES CDX.NA.IG.3	CRDDBU	FICC	980,342,854
94			COOGBU	FICC	655,235,842
95			CREXBU	FICC	49,477,893
96			GCORBU	FICC	49,477,083

	Α	В	С	D	E
97			CPCRBU	FICC	
98	DJIG3 Total				1,685,056,589
99	DJHY4	CDX.NA.HY.4	CRDDBU	FICC	957,163,845
100			CREXBU	FICC	101,916,296
101			CDOGBU	FICC	33,939,140
102			GCORBU	FICC	-
103	DJHY4 Total				1,093,019,281
104	DJHVOL4	DOW JONES CDX.NA.IG.HVOL.4	CRDDBU	FICC	5,105,870,570
105			JVCRBU	FICC	3,647,128,171
106			CDOGBU	FICC	40,826,062
107	DJHVOL4 Total				8,793,824,803
108	AUCTPT	AUCTION PASS THRU TR	PRVRBU	FICC	512,229,798
109			CRDDBU	FICC	104,454,811
110	AUCTPT Total				616,684,609
111	A785867	Bespoke	CDOGBU	FICC	734,750,051
112	A785867 Total				734,750,051
113	A782584	Bespoke	CDOGBU	FICC	404,876,477
114	A782584 Total				404,876,477
115	A761872	Bespoke	CDOGBU	FICC	524,749,216
116	A761872 Total				524,749,216
117	A761870	Bespoke	CDOGBU	FICC	643,254,022
118	A761870 Total				643,254,022
119	A754732	Bespoke	CDOGBU	FICC	537,254,744
120	A754732 Total				537,254,744
121	A737754	Bespoke	CDOGBU	FICC	529,534,966
122	A737754 Total				529,534,966
123	A724021	Bespoke	CDOGBU	FICC	336,103,467
124	A724021 Total				336,103,467
125	A478005	Bespoke	CDOGBU	FICC	460,941,897
126	A478005 Total			1	460,941,897
127	A348026	Bespoke	CDOGBU	FICC	545,026,806
128	A348026 Total				545,026,806
129	A339729	Bespoke	CREXBU	FICC	7,156,717,106
130	A339729 Total				7,156,717,106
131	Grand Total			T	40,065,334,662

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From:

Brown, Jeff <jeff.brown@bankofamerica.com>

Sent:

Tuesday, January 13, 2009 9:54 PM (GMT)

To:

Price, Joe < joe.price@bankofamerica.com>

Subject:

FW:

This is what I sent Neil. Similar thoughts. He had more details.

From: Brown, Jeff

Sent: Tuesday, January 13, 2009 4:42 PM

**To:** Cotty, Neil **Subject:** FW:

Should we go to Hayward on the details? Heaton is on a flight back to NY as he was here the past couple days.

My assumptions are:

- (1) Future business / revenue flow not much as total asset levels had historically not been a focus point of the firm. Many of the assets on balance sheet were netted for risk purposes. During the quarter, the firm focused on absolute reductions in asset levels. This is a summary of what I have heard form Heaton.
- (2) Most of the reduction were across the various GMI portfolios

JB

From: Price, Joe

Sent: Tuesday, January 13, 2009 4:39 PM

To: Cotty, Neil; Brown, Jeff

Subject:

How do you answer...

Given how far you reduced ML balance sheet, what does it do to future business/revenue flow. Also, what were the businesses where you saw the reductions and how sustainable is the reduction